

*Dr. Brimhall's*  
**One More Piece of the Puzzle**  
*For Wellness*



## RECOMMENDATIONS AND PROGRAMS OF CARE Part II

Dr. John,

Wow, I am just blown away. I took your seminar in Orlando a few months ago and came home with a derma laser and a Nutri-West test kit. I had a percussor, an adjustor, the eye lights and some color therapy eyeglasses sent out the next week. I just ordered the allergy kits and the bar magnets. I can't begin to tell you the drastic and sudden change in my office. I am using everything I picked up at the seminar and I love it. Patients are charged up and I am charged up. I feel renewed and challenged and for the first time since graduation I feel excited about coming to work, healing, and learning. I feel like I have been a chiropractor for 5 years but haven't practiced a day of chiropractic. Now I am getting "wows" all the time and even an intermittent "Holy Shi\_."

I plan to see you again and to get certified as soon as I can. I am a recovering personal injury chiropractor. I have made a ton of money in PI but never felt good about my practice, patient care or treatment outcome. My practice has changed right before my eyes, patients are sending in referrals by the busload and I am actually having trouble keeping up. I would love to have the time to study your stuff and get certified before seeing another patient but they won't hear it. I have been asked repeatedly why other chiropractors don't have the tools I do or practice the same way. I just have to laugh and think, "Because they haven't been to a Brimhall seminar."

The only draw back is that I have helped people feel better faster than I have educated them as to why it is important to maintain their health by following up with the 6 step protocols and eliminating those causes. I have to regroup over the New Year and follow up with some of those patients and let them know there is much more we can do to improve the quality of their lives.

You have my permission to quote any of the above text and to paraphrase where convenient. I know I can't ever repay your contribution to my practice but thanks again.

A SECOND LETTER: I have to share with you my experience. Since taking the basic, intermediate, and advanced seminar in Orlando in October I have been putting into place your protocol. It has been a learning experience and I know I have told you that already.

It hit me yesterday what has actually happened to my practice and to myself. A patient told me yesterday that she was going to bring in her significant other, who suffers from Parkinson's. Actually I didn't think anything of it at the time and just thanked her and told her I'd do the best I could and we'd see if he would benefit from treatment. Later I thought about it and was

humbled.

I would have not wanted anything to do with that patient 5 months ago. Since your seminar, and my application of all the tools and information into my practice, I have been referred seizure disorder, benign prostatic hypertrophy, ADD, OCD, sinus infection with vertigo and loss of hearing, gall bladder stones, depression, and now Parkinson's. For you that probably sounds normal but for me that is unbelievable. Remember I am a recovering personal injury chiropractor. I am used to handling purely neuromusculoskeletal conditions.

I once read a far side comic that said, "nature abhors a vacuum" with a picture of a vacuum sucking up the universe. I guess I created one in Miami. It sounds funny to me but I actually feel like a physician and I actually have confidence in what I am doing and in myself. I just wanted to share that and say thanks, again.

Live well,  
**Jason Marucci, DC**

---

This is the way you build a Wellness Practice. It is by getting incredible results with the *6 Steps to Wellness*. But, you say, these people he is helping have named and blamed conditions and diseases. The Protocol and treatment is to restore wellness, not treat disease or to chase symptoms. If they get over a condition or disease it is their fault. Dr Jim Parker said, "accept no credit, take no blame."

If you build it, they will come. You have to know that you know and they will know you know – you know! Certainty builds and sends energy into the universe. You even work out of a different part of the brain in gratitude and certainty than you do in doubt and pessimism. Of course you cannot promise results or help everyone. What you can promise is that you have a system that evaluates and treats the causes of the subluxation and dis-ease. You know that you have a system of evaluation and correction that allows the body the best chance of healing without harm and side effects.

One doctor asked how we set ourselves apart from others calling themselves Wellness Practitioners. You do that by getting results that no one else has been able to accomplish, and all naturally. The seminars, the Puzzle Piece Logo, the videos, DVD's and weekly Puzzle Pieces have been helping you to educate yourselves and your staff. The 6-part Puzzle Piece Triangle represents the 6 interferences and the 6-step correction that yields central integration for Total Wellness. We have CD's, DVD's, Report of Finding Booklets, your personalized Web site and the new Brimhall book, Solving The Health Puzzle with The *6 Steps to Wellness* to educate your patients. The new book will be released in February.

We have a Certification Program to take you to the next level and place you on the top of the referral list from Nutri-West, Erchonia and Brimhall Wellness.

In God We Trust,

**JW Brimhall, DC and the Wellness Team**